

# Placement Notice for MBA/BBA/B.Com

**Company Profile:** Jaro Education ([www.jaro.in](http://www.jaro.in)) is a leading education service provider

- Group turnover of **52crores**
- Employee Strength –**450+**
- **11Offices** across India

Within 7 years we have enrolled more than 70,000 working professionals for Online MBA program.

## **1) Designation: Career Development Manager**

**Eligibility:** MBA / PGDM – Marketing/International Business/Retail /General (2016 & 2017passouts)

**Job Description:** (70% inside sales & 30% outdoor meetings)

- Achieving enrolment targets (End to End Sales).
- Lead generation through cold calling.
- Meeting & Counselling prospective students (mostly working executives in various industries)

**Remuneration details: 6.66 LPA / 6.06 LPA / 5.82 LPA.**

Locations	Mumbai	Pune, Bangalore, Gurgaon, Delhi	Hyderabad, Chennai
<b>Components(in Rs.per annum)</b>	<b>Rs.6,66,000</b>	<b>Rs.6,06,000</b>	<b>Rs. 5,82,000</b>
Fixed Component	Rs.35,000	Rs.30,000	Rs.28,000
Daily Travel Reimbursements	Rs.3,000	Rs.3,000	Rs.3,000
Monthly Incentives*	Rs.15,000	Rs.15,000	Rs.15,000
Performance cum Continuity Bonus	Rs.2,500	Rs.2,500	Rs.2,500
<b>Total amount per month</b>	<b>Rs.55,500</b>	<b>Rs.50,500</b>	<b>Rs.48,500</b>

## **2) Designation: Recruitment Executive - (Management Trainee)**

**Eligibility:** MBA / PGDM – Human Recourses/Personnel Management (2016 & 2017 Passouts)

**Job Description:**

- ❖ End to end recruitments i.e. Sourcing, screening, interviewing & scheduling

**Desired candidate profile:**

- ❖ Excellent Communication & interpersonal skills
- ❖ Pleasant personality

**Remuneration details: 4.56 LPA**

Locations	Mumbai (Chembur&Goregaon)
<b>Components(in Rs.per annum)</b>	<b>Rs.4,56,000</b>
Fixed Component	Rs.25,000
Monthly Incentives	Rs.10,000
Performance cum Continuity Bonus	Rs.3,000
<b>Total amount per month</b>	<b>Rs.38,000</b>

### 3) Designation: Career Development Executive

**Eligibility:** Commerce/Management Graduates (B.Com/BBA/BMS)

**Job Description:** (70% inside sales & 30% outdoor meetings)

- Achieving enrolment targets (End to End Sales).
- Lead generation through cold calling.
- Meeting & Counselling prospective students (mostly working executives in various industries)

**Remuneration details: 4.80 / 4.44 LPA**

Locations	Mumbai	Pune, Bangalore, Gurgaon, Delhi, Hyderabad, Chennai
<b>Components(in Rs.per annum)</b>	Rs.4,80,000	Rs.4,44,000
Fixed Component	Rs.25,000	Rs.22,000
Daily Travel Reimbursements	Rs.3,000	Rs.3,000
Monthly Incentives	Rs.10,000	Rs.10,000
Performance cum Continuity Bonus	Rs.2,000	Rs.2,000
<b>Total amount per month</b>	<b>Rs.40,000</b>	<b>Rs.37,000</b>

### 4) Designation: Recruitment Executive – (Graduate Trainee)

**Eligibility:** Commerce/Management Graduates (B.Com/BBA)

**Job Description:**

- ❖ End to end recruitments i.e. Sourcing, screening, interviewing & scheduling

**Desired candidate profile:**

- ❖ Excellent Communication & interpersonal skills
- ❖ Pleasant personality

**Remuneration details: 3.24 LPA**

Locations	Mumbai (Chembur&Goregaon)
<b>Components(in Rs.per annum)</b>	Rs.3,24,000
Fixed Component	Rs.18,000
Monthly Incentives	Rs.7,000
Performance cum Continuity Bonus	Rs.2,000
<b>Total amount per month</b>	<b>Rs.27,000</b>

### 5) Designation: Management Intern

**Desired candidate Profile:**

MBA/PGDM – 2018 passout

Candidates wanting to take Marketing as their 2<sup>nd</sup> year Specialization

Good Communication skills

**Job Description:**

- Lead generation through cold calling.
- Meeting & Counselling prospective students (mostly working executives in various industries)

**Stipend:** Rs. 10,000 per month

**Location:** Mumbai

Please feel free to contact the undersigned, should you require any further information / clarification.

Thanks & Regards.

Nafisa Sheikh/Serena Fernandes/Afreena Syed

Human Resources

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**JAROIstitute of Technology, Management and Research Pvt. Ltd.**

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Last date of Application: 9<sup>th</sup> September 2016

Contact for details: Amit Gupta- Placement Head

Biyani Group of Colleges