



## Dr. SANJAY BIYANI

Ph.D., M.Com., FCA

BIYANI GIRLS COLLEGE  
Affiliated to the University of Rajasthan  
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*A dynamic multi faceted young educationist and professional with over 17 yrs. of teaching experience at PG and UG level . The far reaching objective is to empower women through technical education particularly in the field of Biotechnology, Information Technology and Management and to achieve optimum finesse in Teaching Methodologies.*






### ■ Core Competencies

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|---|---|
| <input type="checkbox"/> Staff/Teacher Training | <input type="checkbox"/> Team Building            |
| <input type="checkbox"/> Conflict Resolution    | <input type="checkbox"/> Instructional Strategies |
| <input type="checkbox"/> Program Development    | <input type="checkbox"/> Behavioural Management   |
| <input type="checkbox"/> Employee Management    | <input type="checkbox"/> Student Mentor           |
| <input type="checkbox"/> Performance Evaluation | <input type="checkbox"/> Organizational Dexterity |

### ■ Professional Excellence





- Extra ordinary instructional skills.
- Diligent and target accomplishment centric.
- A bold leader with tremendous influencing ability.
- Excellent interpersonal and personal management skills.
- Keep the students motivated by applying multifaceted instructional approaches.
- Develop and implement innovative strategies to meet the needs of students, teachers and the institution.
- Offer new paradigms of constructive thinking about the extra ordinary world.
- Instrumental in ensuring smooth campus operations; serve as 'go-to' person for conflicts and problems of any kind.
- Implemented improved student orientation processes.
- Provide career counseling, monitor student satisfaction/retention and enforce the institution's academic standards of progress.
- Supervise all academic affairs, direct and accountable for hiring, supervising and training academic staff and instructors.

### ■ Profile

-  Founder member of Biyani Group of Colleges (BGC).
-  Presently, Director (Academics) of Biyani Girls College, Jaipur. An Exclusive English Medium Girls College, affiliated to the University of Rajasthan.
-  Director, Biyani Institute of Science & Management, Jaipur, A Management Institute, approved by the All India Council of Technical Education.
-  Travelled almost all over India and have innovative ideas and rich experience of establishment of Management Systems and Internal Controls in educational Institutions.
-  Visited Japan to familiarise with the education system in that country and for research at Tokyo and Saitama University, Japan.




## ■ Academic Qualifications

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-  Ph.D. Subject - "Accounting Standard and Corporate Accounting Practices-A case study".
-  First Class PG in Commerce from University of Rajasthan, Jaipur.
-  First Class Graduate in Commerce from University of Rajasthan, Jaipur.
-  Pursuing D.Lit working extensively on the topic - 'Analysis of E-education methodology used at National & International level in Commerce & Management Courses'.



## ■ Professional Qualifications

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-  Fellow member of the Institute of Chartered Accountants of India (FCA).
-  Master in Business Administration (MBA).
-  ICWA (Inter)









## ■ Professional Engagements

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-  Working as Honorary Secretary of Biyani Shikshan Samiti.
-  Examiner, University of Rajasthan, Accountancy & Business Statistics (ABST), 2009.
-  Co-examiner in the Institute of Bankers, Mumbai
-  Guest Speaker
  - a) In study circle meeting
  - b) In Student Modular Training Programme (SMTP) of Institute of Company Secretaries of India (ICSI)
  - c) In SBBJ training centre
  - d) In LIC
-  Active participation in various conferences and meetings held by ICAI at Jaipur
-  Faculty Member with Biyani Girls College, a premier Institute providing technical education.
-  Faculty Member with Biyani Institute of Science & Management, a reputed management institute providing management studies.






## ■ Special Areas of Interest

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-  Direct Tax
-  Management Accounting
-  Accounting Standards
-  Banking & Finance
-  Quantitative Technique
-  MIS & Internal Controls
-  Motivational & Value based talks
-  Auditing

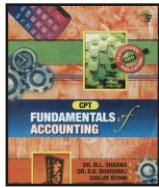
## ■ Articles

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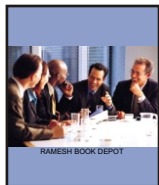
-  "Additional Depreciation" Published in Central India Regional Council (CIRC) Newsletter of Institute of Chartered Accountants of India (March, 2004).
-  "Bank Audit Advances" Published in The Chartered Accountants Practice Journal (April, 2004).
-  "Audit Checklist Bank Audit" Published in The Chartered Accountants Practice Journal (April, 2004).
-  "Risk Assessment & Internal Control" Central India Regional Council (CIRC) Newsletter of ICAI (Feb., 2004).
-  "Emerging Trends in Professional Management Education" (In Press).

■ Is a Prolific Writer : Authored the following books:

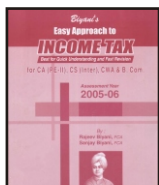
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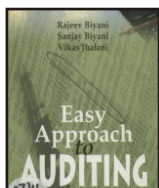
- Title : “Fundamentals of Accounting” for CA P.E. Course
- Author : Dr. Sanjay Biyani, Dr. M. L. Sharma, Dr. D.K. Bhardwaj
- Year : 2005-06 to 2009-10
- Publisher : Ramesh Book Depot



- Title : “Practical Problems in Accountancy” for CA P.E.-I Course
- Author : Dr. Sanjay Biyani, Dr. M. L. Sharma, Dr. D.K. Bhardwaj
- Year : 2006-07 to 2009-10
- Publisher : Ramesh Book Depot



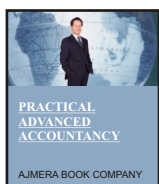
- Title : “Easy Approach to Income Tax” for CA P.E.-II Course
- Author : Rajeev Biyani & Dr. Sanjay Biyani
- Year : 2005-06 to 2009-10
- Publisher : Biyani Institute of Commerce & Mgt. (P) Ltd., Jaipur



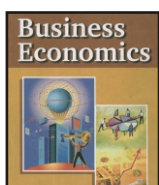
- Title : “Easy Approach to Auditing” for CA P.E.-II Course
- Author : Rajeev Biyani, Sanjay Biyani & Vikas Jhalani
- Year : 2007-08 to 2009-10
- Publisher : Kalyani Publishers, New Delhi



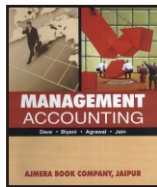
- Title : “Advanced Accountancy” for B.Com. Part-III
- Author : Dr. Sanjay Biyani, Dr. D.C. Jain, Dr. M.C. Khandelwal, Dr. H.S. Pareek
- Year : 2007-08 to 2009-10
- Publisher : Ajmera Book Company



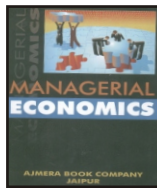
- Title : “Practical Advanced Accountancy” for B.Com. Part-III
- Author : Dr. Sanjay Biyani, Dr. D.C. Jain, Dr. M.C. Khandelwal, Dr. H.S. Pareek
- Year : 2006-07 to 2009-10
- Publisher : Ajmera Book Company



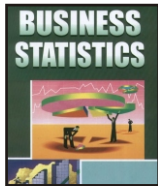
- Title : “Business Economics” for MBA Part-I
- Author : Dr. Sanjay Biyani, Dr. R.C. Lodha, Dr. Vipin Jain, R.K. Tailor
- Year : 2007-08 to 2009-10
- Publisher : Ajmera Book Company



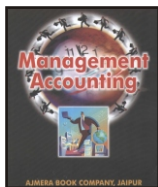
- Title : “Management Accounting”
- Author : Dr. Sanjay Biyani, B.L. Dave, Supriya Agarwal, Dr. Sonal Jain
- Year : 2009
- Publisher : Ajmera Book Company



- Title : “Managerial Economics”
- Author : Dr. Sanjay Biyani, Prof. Man Chand Khandela, Dr. Ruby Dwivedi, Dr. R.C. Lodha, R.K. Tailor
- Year : 2008-09
- Publisher : Ajmera Book Company



- Title : Title : “Business Statistics”  
for B.Com., M.Com., BBA, BCA, CA, ICWA
- Author : Dr. Sanjay Biyani, B.L. Gupta, Dr. R.K. Goyal, Dr. Ranjula Jain, Dr. Ashish Gupta
- Year : 2008-09
- Publisher : Ajmera Book Company



- Title : “Management Accounting-1” for MBA Semester-1
- Author : Dr. Sanjay Biyani, B.L. Dave, Dr. Supriya Agarwal, Dr. Sonal Jain
- Year : 2008-09
- Publisher : Ajmera Book Company



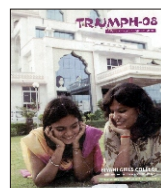
- Title : “You Can Succeed”
- Author : Dr. Sanjay Biyani
- Year : 2009-10
- Publisher : Shyam Prakashan

## ● Magazines

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Triumph-07



Triumph-08

- Patron : Dr. Sanjay Biyani
- Year : 2006-07, 2007-08
- Publisher : Biyani’s Group of Colleges



Glimpses-09

- Patron : Dr. Sanjay Biyani
- Year : 2008-09
- Publisher : Biyani’s Group of Colleges



- Title : “A Success Story of Kalpana Chawla”
- Patron : Dr. Sanjay Biyani
- Year : 2009-10
- Publisher : Biyani’s Group of Colleges

## ■ Forthcoming Publication

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- Title : "Magic of Enthusiasm and Positive Mindset"
- Author : Dr. Sanjay Biyani
- Year : 2010-11
- Publisher : Biyani's Group of Colleges

## ■ Web Portal

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- Founder member and key concept provider for unique launch of the institution 'Guru KPO' consisting of vast reservoir of technical and professional knowledge related to most of the courses existing in the educational field. It is a query based search and retrieval system enhancing rich communication and efficiency for e-learning desire. It is devised as a supportive browser application handling numerous queries for its prospective student, teacher and learning communities targeting on-line counseling information regarding career and courses, resume building etc.

## ■ Blog

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- Has always been active in pouring the creative inputs to the organization. With the same perspective, created a blog by the name "**The Success Mantras**" to provide guidance to the students with respect to the ways, means and secrets to achieve success in life.

## ■ Social Project

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- With the strong belief on 'Thinking Positive' in life, is a founder member & resource person of 'THINK POSITIVE TRUST'. It aims at quarterly meets on the members which will provide a platform to the members to share their experiences accompanied by lectures by dignitaries and discussions. The trust works with the mission of alleviating the negativity at the subjective and objective level and work for the benefit of the society. The trust will also come up with the annual magazine comprising of the details of the members including the excerpts of the discussions, lectures and the endeavours of the committee.

## ■ Awards/Achievements

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- Special Award in recognition of valuable services for organising INTERNATIONAL CONFERENCE on 'Redefining the accountancy profession - A Measured Response to Global Challenge' held on 11-13 March, 2004, Jaipur by the President of Institute of Chartered Accountants of India (ICAI).
- Young Entrepreneurship Award-2005 by the Honorable Minister Shri Pratap Singh Singhavi, Minister of State, Urban Dev. & Housing, L.S.G. (Rajasthan).

## ■ Special Endeavours

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- ❑ Has been a key source in the academic and personality development of the students through innovative programmes like Personality Enhancement Programme (PEP) & Industrial Oriented Programme (IOP) providing a range of intensive personality development lectures on topics like Body Language, Communication Skills, GDs, Interview Skills etc.
- ❑ Was an integral part of Dainik Bhaskar career counseling team and active as Key Resource Person for Rajasthan Patrika Career Counselling Programme from 2007-09.
- ❑ Is actively involved in providing right guidance and career counseling to the students.
- ❑ Has a firm belief in bridging the gap in learning with particular reference to Developing Confidence, Skills, Corporate Knowledge & Application through novel aids of teaching such as Seminars, Industrial Visits, Classroom Seminars, Audio Visual Aids etc.
- ❑ Also possess key interest in plantation of the saplings and working towards Environmental Conservation.
- ❑ Actively engaged as a philanthropist to set up an orphanage supporting and facilitating the dependent orphan girls with complete care and providing higher education in compliance to fulfilling the mission of women empowerment.
- ❑ Has always been a pioneer in designing and patronizing programmes related to women empowerment. The basic aim of these programmes is to motivate girl students to achieve ladders of success and a bright career. The following programmes have been organized for the fourth consecutive year to fulfill this aim:
  - International Women's Day is celebrated every year on 8 March. This day is marked by providing mementos to the honourable women who have achieved professional and social excellence in their respective fields.
  - Kalpana Chawala Awards which aims to give away the awards to all the meritorious students of Rajasthan who have exhibited academic excellence in their higher secondary board examinations. The awards are given away by Shri B.L. Chawala, F/o. Late Ms. Kalpana Chawala on behalf of Biyani Group of Colleges.
  - Has been actively associated as a member, Rotary club.

## ■ Innovative Projects

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- ❑ As a thorough educationist, has also worked in the innovative projects working from the core idea to the completion of the project for the overall benefit of the students :
  - ◆ Has patronized 'Psychological and Career Aptitude Test' as well as 'Concentration Test' (to check the level of concentration of the students) conducted during the admission procedure of the institution. Has taken an innovative step in building up a complete software of the psychological test assessing the parameters of the personality like Introversion/Extroversion, Positive/Negative, Observation Capacity, Emotional/Practical attitude etc. On the basis of the personality characteristics, the right career for the students is devised and suggested. The test is also available online for the benefit of the students all round the globe.

- ◆ Has patronized 'THINK TANK' Project - the concept based study material which not only aims to clarify the concepts of the students but also develops the overall subject know how of the students.
- ◆ Developed a question bank under the Think Tank project providing extensive range of multiple choice questions (MCQ) available in basic and advanced course modules.
- ◆ With a view to motivate the students through an interesting mode of communication that directly appeals the students in an effective way, worked on the concept of compilation of clippings from the movies to be shown to the students in the form of a presentation under the Personality Enhancement Programme (PEP). These movie clippings are based on inculcating the qualities and traits like Gandhism, Ethics and Values, Positive Thinking, Confidence Building, Body Language, Team Building, Leadership, Motivation, Inter Personal Communication and Entrepreneurship.
- ◆ With the perspective of faculty development, launched an E-Guru Programme to enhance the Computer know how of the faculty members and to render a competitive edge to the faculty members in this era of technological advancement. The courses included MS Office, E-mail accessing, E-banking, E-shopping, Online Reservation and Creating blogs.

## ■ Seminars

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- Has been actively involved in promoting the institution through core & innovative ideas for the establishment of novel projects in the institution. In this view, patronized a number of seminars at the state, National & International level in the fields of Commerce, Management, Information Technology & Biotechnology. Has also exhibited his expertise in the field of Commerce & Management by presenting papers in the commerce & management seminars and education.

### Biotechnology :

- 2006- Biotech-BISMA 1<sup>st</sup> International Conference on "Research-Based Education for Hi-Biotech Innovation" Monday, June 26, 2006.
- 2007- BISMA-Biotech 2<sup>nd</sup> Annual Conference on "Biotechnology Education" Tuesday, June 12, 2007.
- 2008-International Symposium on "Emerging Trends on Biotechnology & Management.
- 2009-International Biotech Symposium on Nanotechnology & Healthcare in Developing World (21-22 Sept., 09).

### Information Technology :

- 2008-National Conference on Emerging Fields in Information Technology on 22-23 Nov., 2008.
- 2008 - Recent Trends in IT
- Technobytes-09- National Conference on IT in Global World (19-20 Dec., 2009)

### Commerce & Management:

- 2008- Marketing Seminar on "Emerging Marketing Strategies in the Business World (29-30 Aug., 2008).
- 2009-National Seminar on Accounting Standards & Corporate Accounting Practices (29 Sept 1 Oct., 09).

## Education:

- 2009- Towards Knowledge Society Initiatives taken by National Knowledge Commission (26-27 April, 2009).
- 2010- Personality Development & Value Based Education (20-21 Feb., 2010).

## ■ Academic Lectures/Soft Skills Training

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- Chief Speaker for study circle meeting of ICAI on “AAS-6” (Revised) Risk Assessment & Internal Control.
- Had a talk on “Career in Management & Biotechnology” aired on All India Radio in 2007-08.
- Delivered a session on ‘CA/CS as a career’ in Rajasthan Patrika Career Fair in 2008.
- Has apparently manifested effective leadership qualities by guiding and motivating employees through intensive faculty development programmes on the topics :
  - ◆ Difference between duties and responsibilities.
  - ◆ Positive mind set.
  - ◆ Enthusiasm
  - ◆ Team Building
- Led a two day faculty development workshop on 'Mind Set and Enthusiasm' in Mahaveer Public School on 30 & 31 Dec.,2009.
- Undertook an effective soft skills session with VODAFONE on “Positive Attitude” on 27 Oct., 2009.
- Conducted five days workshop on Dale Carnegie’s Book, “How to Win Friends & Influence People” for staff & students during Oct., 2009.
- Delivered a lecture in ICSI on “You Can Succeed” under student modular training programme (SMTP) on 8 March, 2010.

## ■ Forthcoming Achievements

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- Recently undertaking a project of Language Lab in the institution to enhance the communication skills of the students. The objective is to unearth the level of English Proficiency of the scholar and develop the students as confident individuals who are well versed with communication skills and ready to face the challenges of the world.



- Also occupied in the next big venture to establish Biyani Interdisciplinary Research & Development University and BIRD Center with the collaboration of University of Rajasthan, Jaipur, Saitama University, Japan, University of Tokyo, Japan, Toyo University, Japan, Shimadzu Biotech, Japan, University of Delaware, USA, RIKEN, Japan, National Center for Biological Sciences, Bangalore etc.

## ■ Personal Details

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Date of Birth : 06<sup>th</sup> August, 1970  
Father's Name : Late Shri Jugal Kishore Biyani  
Mother's Name : Smt. Pushpa Biyani  
Marital Status : Married  
Language Known : English, Hindi, Marwadi  
Passport No. : 0-697643  
CA Membership No. : 76353  
Blood Group : A<sup>+</sup>  
Driving License No. : RJ-14/DLC/98/1423; Dated 02.04.1998  
PAN No. : AYPB4683N  
Resident Address : "Biyani Bhawan", 8-D.K. Nagar,  
Khatipura Road, Jhotwara,  
Jaipur 302 012 (Raj.) (INDIA)  
Mobile No. : 9351127400  
Office Address : Biyani's Group of Colleges,  
R-4, Sec.-3, Vidyadhar Nagar,  
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Contact No. : Tel.:0141-2338371, 2336226, 2338591-95  
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Website: [sanjaybiyani.org](http://sanjaybiyani.org)